



Pharmacy Benefits.
Optimized.

UFCW Non-Food Fund

Pharmacy Renewal Three-Year Projection | July 28, 2017

Financial Pro Forma

Three-Year Projection

Projection Period:	Current Cost Trended from Baseline		
	August 1, 2017 - July 31, 2018	August 1, 2018 - July 31, 2019	August 1, 2019 - July 31, 2020
Retail Brand Ingredient Cost	\$3,214,553	\$3,362,995	\$3,489,866
Retail Generic Ingredient Cost	\$1,557,641	\$1,638,543	\$1,722,673
Retail Dispensing Fees	\$49,569	\$49,936	\$50,322
Mail Brand Ingredient Cost ¹	\$2,739	\$2,866	\$2,998
Mail Generic Ingredient Cost	\$0	\$0	\$0
Exclusive Specialty Ingredient Cost	\$2,039,869	\$2,390,217	\$2,800,737
Administrative Fees ²	\$5,077	\$5,585	\$6,143
COMPONENT SUBTOTAL	\$6,869,449	\$7,450,141	\$8,072,739

Non-Specialty Rebates			
Specialty Rebates	\$416,779	\$458,457	\$504,302
REBATE SUBTOTAL	\$416,779	\$458,457	\$504,302
CURRENT NET ANNUALIZED COST	\$6,452,670	\$6,991,685	\$7,568,437
	\$21,012,792		

\$ SAVINGS VS CURRENT COST TREND
\$ SAVINGS VS CURRENT COST TREND

Option 1 Optum Rx Renewal Cost		
August 1, 2017 - July 31, 2018	August 1, 2018 - July 31, 2019	August 1, 2019 - July 31, 2020
\$3,148,767	\$3,285,680	\$3,437,406
\$1,395,560	\$1,463,989	\$1,534,685
\$41,308	\$41,613	\$41,935
\$2,739	\$2,866	\$2,998
\$0	\$0	\$0
\$2,039,869	\$2,390,217	\$2,800,737
\$5,077	\$5,585	\$6,143
\$6,633,321	\$7,189,950	\$7,823,904

\$733,698	\$750,176	\$764,685
\$34,596	\$39,328	\$44,576
\$768,294	\$789,504	\$809,261
\$5,865,027	\$6,400,445	\$7,014,643
\$19,280,116		

\$1,732,676
8.2%

Option 2 Express Scripts Proposed Cost		
August 1, 2017 - July 31, 2018	August 1, 2018 - July 31, 2019	August 1, 2019 - July 31, 2020
\$3,156,245	\$3,301,994	\$3,454,474
\$1,338,975	\$1,403,049	\$1,469,054
\$37,649	\$37,977	\$38,319
\$2,739	\$2,866	\$2,998
\$0	\$0	\$0
\$2,002,440	\$2,346,360	\$2,749,347
\$5,077	\$5,585	\$6,143
\$6,543,126	\$7,097,830	\$7,720,335

\$804,822	\$820,651	\$834,472
\$35,789	\$40,611	\$45,954
\$840,612	\$861,261	\$880,426
\$5,702,514	\$6,236,568	\$6,839,909
\$18,778,992		

\$2,233,800
10.6%

¹Represents charges for script dispensed from a mail pharmacy that provides patient therapy support

²Administrative fees for Express Scripts are illustrative as fees are unknown